

Message Text

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21

ORIGIN EB-11

INFO OCT-01 CIAE-00 COME-00 DODE-00 NSAE-00 RSC-01 CIEP-02

SCI-06 TRSE-00 EUR-25 AEC-11 ISO-00 MC-02 ACDA-19

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EUR/EE - MR. CHRISTENSEN

DEFENSE/ISA - DR. MOUNTAIN

CIEP - MR. WEISS (INFO)

SCI-MR. YOUNTS (INFO)

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R 022131Z MAY 74

FM SECSTATE WASHDC

TO AMEMBASSY BUDAPEST

INFO AMEMBASSY VIENNA

C O N F I D E N T I A L STATE 090673

EXCON

E.O. 11652: GDS

TAGS: ESTC, ETRD, COCOM, US, HU

SUBJECT: IBM SALE OF 370/155 TO HUNGARIAN

CENTRAL STATISTICAL OFFICE

REF: BUDAPEST 972

1. APPRECIATE EMBASSY COMMENTS REFTEL AND WILLINGNESS
PLAY ROLE IN TRANSMITTAL OF MATERIALS REQUIRED BY SAFE-
GUARD CONDITIONS TO U.S. EXPORT LICENSE APPROVAL. WE HAVE
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HAD FURTHER DISCUSSIONS WITH IBM AND COMMERCE REPRE-

SENTATIVES HERE TO CLARIFY ARRANGEMENTS. IBM WILL FINALIZE PROCEDURES WITH CUSTOMER AND IBM REPRESENTATIVES WILL THEN CONSULT IN BUDAPEST WITH EMBASSY CONCERNING EMBASSY ROLE. WE UNDERSTAND EMBASSY BUDAPEST HAS SUGGESTED MEETING MAY 7 WITH VIENNA IBM OFFICE. FOR REASONS DESCRIBED BELOW WE BELIEVE IT PREFERABLE TO POSTPONE MEETING UNTIL MAY 16.

2. THE INFORMATION TO BE PROVIDED BY IBM IS STILL SUBJECT TO FINAL RESOLUTION OF U.S. LICENSING ACTION. IT WILL PROBABLY CONSIST OF:

A. MAGNETIC TAPES CONTAINING MONITORING INFORMATION

B. PRINTED OUTPUT FROM CONSOLE TYPEWRITER

C. HARDWARE CLOCK READING LOGS SHOWING SWITCHED OFF TIME, MAINTENANCE TIME, IDLE TIME, AND NORMAL OPERATIONAL TIME.

D. TAPES SHOWING CHANGES IN PROGRAMS OR NEW PROGRAMS.

3. ITEMS A, B, C, AND D WOULD BE PICKED UP BY EMBASSY REPRESENTATIVE FROM CENTRAL STATISTICAL OFFICE IN MANNER AGREED BETWEEN IBM AND CUSTOMER AND TRANSMITTED WASHINGTON, COMMERCE OFFICE OF EXPORT ADMINISTRATION. PICK-UP WOULD PROBABLY BE AT TWO WEEK INTERVALS PRESUMABLY BEGINNING ABOUT AUGUST 1974 ALTHOUGH PICK-UP MIGHT BE LESS FREQUENT. PICK-UP WOULD PROBABLY INVOLVE ONE OR TWO TAPE REELS, SMALL STACK OF STANDARD IBM PRINTOUT PAPER, AND A FEW SHEETS OF CLOCK LOG PER PICK-UP.

4. IBM REPRESENTATIVE JOHN GAUGHAN PLANS COME TO VIENNA MAY 13 TO PICK UP VIENNA IBM REPRESENTATIVES AND BE IN BUDAPEST MAY 16 TO FINALIZE ARRANGEMENTS WITH THE CUSTOMER AND TO MEET WITH EMBASSY. IT WOULD BE PREFERABLE FOR EMBASSY TO AWAIT SUCH VISIT BEFORE FINALLY CONFIRMING WITH HUNGARIAN AUTHORITIES THE SUITABILITY OF EMBASSY ROLE. RUSH

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